

Tentative Agreement in Midwest; Fight Goes On

The AT&T Midwest (District 4) unit has reached a tentative agreement with the Company. Negotiations continue at all other AT&T tables.

Our fight goes on. Our energy and determination remain focused on standing one day longer until we get the quality agreements ALL of our members deserve.

There are unique issues in each of our AT&T contracts. The timing and terms of an agreement at each table depend on a combination of factors: the complexity of their issues; how willing the company is to address those issues; the consistency of their mobilization; the size of the unit; and more.

We will use the power of 90,000 members and 100,000 retirees in the rest of the country to fight for what's right for each unit. District 4 will add its weight to the fight and continue to mobilize along with their brothers and sisters.

District 4 Vice President Seth Rosen reiterated that CWA remains in **ONE FIGHT**. "Even though we have reached a tentative agreement in the Midwest, we will continue to support our sisters and brothers that have not yet reached an agreement. Our fight is not over until every AT&T unit has a fair and just contract."

The Midwest tentative agreement is just that: tentative until ratified. Whether or not those members ratify the agreement, we will still have ONE FIGHT until just settlements are reached for all of AT&T.

Ratification ballots will be counted on August 7th.

Mobilization Is What It Takes

One thing has not changed: Our need for ever-increasing mobilization. **This is the only language the company understands.**

As each table works through their key problems and priorities, it is the mobilization every unit has done that has pushed the company into serious bargaining.



District 4 is to be congratulated on the fierce mobilization of members and retirees. Their activities included:

- First and foremost, always performing a safe, gold-plated quality job.
- Creative and consistent inside activities.
- Informational pickets and rallies at workplaces.
- Going in to work together.
- Visits to some of AT&T's largest enterprise customers to warn them that their service may be interrupted.
- Engaging retirees and family members.
- Engaging Jobs with Justice, CLCs, other unions, and other allies.
- Retiree letter writing to Randall Stephenson.





- Rally at the location where supervisors were being trained for contingency.
- Rotating major rallies in cities across the District, such as Cleveland, Columbus, Milwaukee, Madison, Toledo, South Bend, and Detroit.
- Billboards on heavily traveled highways.
- Informational pickets during breaks and lunch hours in downtown Columbus and Cleveland.
- “Family Mobilization for Health Care” events.
- Yard signs in neighborhoods where AT&T is turning up U-verse: “AT&T Stop Corporate Greed. We Need Middle-Class Jobs.”
- Meetings with members of Congress.
- Letters to Randall Stephenson from 32 members of Congress and 28 state and local officials.

Midwest Tentative Agreement

Details of the Midwest tentative agreement are at <http://district4.cwa-union.org/bargaining>

The three-year proposed agreement includes pay and pension band increases in each year of the agreement, as well as provisions addressing cost of living adjustments.

Health care benefits remain among the best in the nation; the health care plan provides for fully funded preventive care and company-funded health reimbursement accounts that can be used toward any eligible health care expense.

The agreement includes new transfer opportunities and other employment security gains that strengthen AT&T’s quality workforce. The agreement also creates broader earnings and job opportunities for some sales titles and premises technicians, who install AT&T services at customers’ homes.

