



AT&T MOBILITY BARGAINING SURVEY



COMMUNICATIONS WORKERS OF AMERICA

DISTRICT 6

CWA will begin bargaining with AT&T MOBILITY in late January, 2008. The existing collective bargaining agreement expires February 24, 2008.

MAJOR ISSUES

Circle how important it is that our bargaining committee addresses the following issues during negotiations.

Fair Scheduling	Very Important	Average	Not Important
Multilingual Differential	Very Important	Average	Not Important
Fair Commissions	Very Important	Average	Not Important
Quota Relief Improvements	Very Important	Average	Not Important
Severance Package Improvements	Very Important	Average	Not Important
An increase in base wages for commission employees to help economic slumps.	Very Important	Average	Not Important
Advance notice of policy changes	Very Important	Average	Not Important
Other	Very Important	Average	Not Important

Other	Very Important	Average	Not Important

Other	Very Important	Average	Not Important

COMMISSIONS

We need the expansion of Quota Relief. Circle how important the following issues are:

Quota Relief Expansion	Very Important	Average	Not Important
Quota Relief should be factored on days off instead of just for full weeks off.	Very Important	Average	Not Important
Should Quota Relief be factored in time spent servicing customers who have bought phones from authorized agents?	Very Important	Average	Not Important
Quota Relief should factor or the number of authorized agents within a mile of RSO. (Example a 2% Quota relief for every authorized agents store with a mile circumference of the store)?	Very Important	Average	Not Important
Quota relief for handling grievances or other union work.	Very Important	Average	Not Important
More money be allocated to the base of Commission Employees to make sure commission employees do not keep losing real income.	Very Important	Average	Not Important
Quota relief for time spent on billing issues for sales people.	Very Important	Average	Not Important

TOP PRIORITIES

What are your top three priorities for the 2008 contract? Please place a check mark next to your top three priorities.

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|-----------------------------------------------------|--------------------------------------------------------------------------|
| <input type="checkbox"/> Wage Progressions | <input type="checkbox"/> Childcare |
| <input type="checkbox"/> Commission Improvement | <input type="checkbox"/> Quota Relief On A Daily Basis Instead of Weekly |
| <input type="checkbox"/> Contract Labor | <input type="checkbox"/> Stock Options |
| <input type="checkbox"/> Improve Job Vacancy | <input type="checkbox"/> Flextime |
| <input type="checkbox"/> Bilingual Pay Differential | <input type="checkbox"/> Other |
| <input type="checkbox"/> Night Differential | <input type="checkbox"/> At least one weekend off a month. |

Circle how important the following issues are:

A substantial wage increase to bring AT&T MOBILITY up to other major wireless companies.	Very Important	Average	Not Important
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Improve night differential and Sunday differential.	Very Important	Average	Not Important
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JOB SECURITY

Job Security – in the turmoil of the communications industry how important are the following provisions.

The right to transfer whenever there is a cut back into all openings that the person qualified for.

Improved Severance Payout:	Very Important	Average	Not Important
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Improve the Assignments Article so qualified most senior employees receive the jobs opened up.	Very Important	Average	Not Important
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Stop contracting out of AT&T MOBILITY workers jobs.	Very Important	Average	Not Important
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Circle the activities you are willing to do to help win your bargaining priorities.

Sign Up Non-Members

Wear Union Stickers

Wear Union Button

Hand Billing

Distribute Information to Coworkers

Do Workgroup Job Actions

Wear Red on Thursdays

Lunch Time Rallies

Information Picketing

Do you have mobilization tactics we could use?

SIGNED (Optional)

NAME _____

ADDRESS _____ Department RSO _____

MTSO _____

Call Center _____

CITY/STATE/ZIP _____

PHONE: WORK () _____ HOME () _____

CANVASS CONDUCTED BY:

LOCAL _____